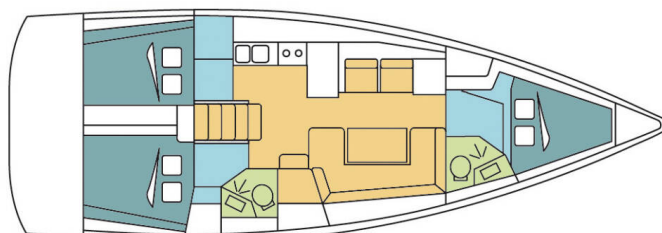


OCEANIS 41.1

TSELENA (2018)

Sailing yacht Oceanis 41.1 TSELENA, built in 2018 is anchored in the **La Paz, Costa Baja Marina, Baja California Sur, Mexico**. It has **3 cabins**, can accommodate **6 + 2 people** and has **2 toilets**. Bed linen and kitchen equipment are included in the price.



YACHT SPECIFICATIONS

Yacht Base

La Paz, Costa Baja Marina, Mexico

Yacht ID

2115

Brands

Beneteau

Yacht name

TSELENA

Production year

2018

Length

41 ft

Cabins

3

Berths

6 + 2

Max Persons

8

WC

2

Engine

1 x 45 HP

Fuel tank

200 l



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STANDARD YACHT EQUIPMENT

Comfort	Cockpit cushions
Deck	Bimini top, Cockpit table, Cockpit/stern, outside shower, Dinghy, Electric anchor windlass, Outboard engine, Sprayhood, Swimming ladder
Entertainment	Outdoor speakers, Radio CD player
Galley	Kitchen utensils (Galley equipment, cutlery), Oven, Refrigerator, Stove
Interior	Convertible table, Convertible table in salon, Electric fans in cabins, Electric toilet
Navigation	Autopilot, Depthsounder, GPS chart plotter, Speedometer (Speed log), Wind instrument/Anemometer
Safety	VHF radio
Sails	Lazy bag, Lazy jacks, Self tailing (manual) winch
Yacht electrics	110V socket, 12V Socket, Air Conditioning, Battery charger, Inverter



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SERVICES

SELECTED SERVICES	OBLIGATORY	PAYMENT TYPE	PRICE
Environmental Sanitation Fee (Payable at the base) Season: 2026 Exotic. Municipal fee since January 1, 2026, created to finance environmental protection actions, waste managements & conservation of the municipality's natural environment. It applies to recreational or sports boat rental services operating within the municipality of La Paz	Yes	per day	3,04 €
Essentials pack (Payable now) Season: 2026 Exotic. INCLUDED: Damage waiver (covering damages) with reduced security deposit addressed specifically to blocked toilets, unpaid fuel, lost equipment, unpaid fees & fines, and returning the boat in an extremely dirty state. // starter pack – (1 gallon water or 4 bottles of 1.5L, 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head)// final cleaning // 1 set of bed sheets & towels, dinghy, outboard engine & initial supply of fuel, gas and water tanks // DYC assistance guarantee // 1st & last night in the marina /// NOT INCLUDED: refuelling, gas & water consumption at end of charter, taxes if any, handling fees & additional equipment deposit.	Yes	per booking	675,00 €
Handling fees (Payable now) Season: 2026 Exotic.	Yes	per booking	35,00 €
National parks permit (Payable at the base) Season: 2026 Exotic. Required for access to Balandra Bay and Espiritu Santo Island, as mandated by CONANP. Each guest must wear a wristband daily to comply with regulations.	Yes	per guest/night	8,00 €
Preparation fee (Payable now) Season: 2026 Exotic. INCLUDED: starter pack – (1 gallon water or 4 bottles of 1.5L, 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head)// final cleaning // 1 set of bed sheets / cabin & 1 set of towels / pax, dinghy, outboard engine & initial supply of fuel, gas and water tanks // DYC assistance guarantee // 1st & last night in the marina // NOT INCLUDED: refuelling, gas & water consumption at end of charter, taxes if any, handling fees & additional equipment deposit.	Yes	per booking	310,00 €

Crew change (Payable now)	No	per booking	250,00 €
Season: 2026 Exotic. Any crew change during the charter is subject to € 250.- additional cost. The charge includes administration cost, change of bed linen and towels and one night at DYC ponton (marina fee included only if the same base than start base). It doesn't include cleaning, nor new transit log where applicable.			
Damage waiver (Payable now)	No	per night	60,00 €
Season: 2026 Exotic. Damage waiver limits your liability to the reduced Security Deposit . Mandatory when skipper is added. Price is per night of the charter (minimum value of 7 nights & a maximum value of 21 nights) Not applicable for 4+ weeks charters , nor Regattas/Races.			
Early boarding/check-in (Payable now)	No	per booking	300,00 €
Season: 2026 Exotic. EB (boat only) - 14:00 h / 2 PM starting time of boat's delivery // limited number of early boardings on same departure day			
Early boarding/check-in (Payable now)	No	per booking	470,00 €
Season: 2026 Exotic. EB boat + extra fee skipper - 14:00 h / 2 PM starting time of boat's delivery // limited number of early boardings on same departure day			
Early boarding/check-in (Payable now)	No	per booking	605,00 €
Season: 2026 Exotic. EB + extra fee Skipper & Hostes- 14:00 h / 2 PM starting time of boat's delivery // limited number of early boardings on same departure day			
Electric & Water consumption in the Marinas (Payable at the base)	No	per booking	16,00 €
Season: 2026 Exotic. Electric & Water consumption based on 2 nights on our dock (base will confirm the amount to pay locally depending on nights spent on dock)			
Extra set of linen (choose how many) (Payable now)	No	per booking	15,00 €
Season: 2026 Exotic. Extra set of linen : 15 € 1 set of linen (2 sheets & 2 pillow case) - to be updated manually			
Extra set of towels (choose how many) (Payable now)	No	per booking	10,00 €
Season: 2026 Exotic. Extra set of towels: 10 € 1 set of towels (1 face & 1 bath towel) - to be updated manually			
Final cleaning (Payable now)	No	per booking	220,00 €
Season: 2026 Exotic. included in Essentials pack			
Final cleaning (Payable now)	No	per booking	220,00 €
Season: 2026 Exotic. included in Essentials pack			

<p>Full board 1-3 pax (number of guests to update manually) (Payable now)</p> <p>Season: 2026 Exotic. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	75,00 €
<p>Full board 4-6 pax (number of guests to update manually) (Payable now)</p> <p>Season: 2026 Exotic. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	60,00 €
<p>Full board 7-12 pax (number of guests to update manually) (Payable now)</p> <p>Season: 2026 Exotic. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	55,00 €
<p>Hostess/Cook (Payable now)</p> <p>Season: 2026 Exotic. + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models</p>	No	per night	135,00 €
<p>Hostess/Cook (Payable now)</p> <p>Season: 2026 Exotic. + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models</p>	No	per night	135,00 €
<p>Hostess/Cook (Payable now)</p> <p>Season: 2026 Exotic. + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models</p>	No	per night	150,00 €
<p>Regatta surcharge (Payable now)</p> <p>Season: 2026 Exotic. all the regattas apart of ASW (different regatta surcharge for ASW) // A special race deposit need to be doubled manually once the regatta surcharge is added.</p>	No	per booking	0,00 €

Same day briefing (Payable now) Season: 2026 Exotic. Same day briefing starting between 5 & 5.30pm (departure following morning)	No	per booking	120,00 €
Skipper (Payable now) Season: 2026 Exotic. + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models	No	per night	170,00 €
Skipper (Payable now) Season: 2026 Exotic. + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models	No	per night	170,00 €
Skipper (Payable now) Season: 2026 Exotic. + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models	No	per night	185,00 €
Starter pack (Payable now) Season: 2026 Exotic. included in Essentials pack (The pack includes: 1 gallon water (or 4 bottles of 1.5L), 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head	No	per booking	50,00 €
Transfer (Payable now) Season: 2026 Exotic. OW La Paz airport /base TAXI 1-4 pax	No	one-way	40,00 €
Transfer (Payable now) Season: 2026 Exotic. OW La Paz airport /base VAN 1-10 pax	No	one-way	118,00 €
Transfer (Payable now) Season: 2026 Exotic. RT- La Paz airport /base TAXI 1-4 pax	No	round trip	80,00 €
Transfer (Payable now) Season: 2026 Exotic. RT - La Paz airport /base VAN 1-10 pax	No	round trip	236,00 €

Transfer (Payable now)

No

round trip

796,00 €

Season: 2026 Exotic. RT Los cabos airport / base VAN 1-10 pax



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ADDITIONAL EXTRAS

EXTRA	OBLIGATORY	PAYMENT TYPE	PRICE
Kayak single (Payable now) Season: 2026 Exotic. price per day - Payable now	No	per night	15,00 €
Kayak tandem (Payable now) Season: 2026 Exotic. price per day - Payable now	No	per night	15,00 €
Railing net (Safety net) (Payable now) Season: 2026 Exotic. net is supplied but not installed - Payable now	No	per booking	220,00 €
Stand up paddle (SUP) (Payable now) Season: 2026 Exotic. price per day - Payable now	No	per night	15,00 €



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PRICE AND AVAILABILITY

13.06. - 20.06.2026 2.397 € 2.820 €	20.06. - 27.06.2026 NOT AVAILABLE	27.06. - 04.07.2026 2.304 € 2.710 €	04.07. - 11.07.2026 2.304 € 2.710 €
11.07. - 18.07.2026 2.304 € 2.710 €	18.07. - 25.07.2026 2.304 € 2.710 €	25.07. - 01.08.2026 2.304 € 2.710 €	01.08. - 08.08.2026 2.304 € 2.710 €
08.08. - 15.08.2026 1.781 € 2.095 €	15.08. - 22.08.2026 1.781 € 2.095 €	22.08. - 29.08.2026 1.781 € 2.095 €	29.08. - 05.09.2026 2.095 €
05.09. - 12.09.2026 2.095 €	12.09. - 19.09.2026 2.095 €	23.09. - 27.09.2026 NOT AVAILABLE	28.09. - 04.10.2026 ON OPTION
07.10. - 21.10.2026 NOT AVAILABLE	24.10. - 31.10.2026 3.254 € 3.615 €	31.10. - 07.11.2026 NOT AVAILABLE	07.11. - 14.11.2026 3.429 € 3.810 €
14.11. - 28.11.2026 NOT AVAILABLE	28.11. - 05.12.2026 3.645 € 4.050 €	05.12. - 12.12.2026 NOT AVAILABLE	12.12. - 19.12.2026 NOT AVAILABLE
19.12. - 26.12.2026 3.425 € 3.805 €	02.01. - 09.01.2027 3.384 € 3.760 €	09.01. - 16.01.2027 3.384 € 3.760 €	16.01. - 23.01.2027 3.384 € 3.760 €
23.01. - 30.01.2027 3.479 € 3.865 €	30.01. - 06.02.2027 3.555 € 3.950 €		



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PRICE AND AVAILABILITY

06.02. - 13.02.2027 3.632 € 4.035 €	13.02. - 20.02.2027 3.632 € 4.035 €	20.02. - 27.02.2027 3.713 € 4.125 €	27.02. - 06.03.2027 3.713 € 4.125 €
06.03. - 13.03.2027 3.960 € 4.400 €	13.03. - 20.03.2027 4.545 € 5.050 €	20.03. - 27.03.2027 4.545 € 5.050 €	27.03. - 03.04.2027 4.545 € 5.050 €
03.04. - 10.04.2027 4.545 € 5.050 €	10.04. - 17.04.2027 4.365 € 4.850 €	17.04. - 24.04.2027 4.365 € 4.850 €	24.04. - 01.05.2027 4.253 € 4.725 €
01.05. - 08.05.2027 3.560 € 3.955 €	08.05. - 15.05.2027 3.213 € 3.570 €	15.05. - 22.05.2027 3.213 € 3.570 €	22.05. - 29.05.2027 2.961 € 3.290 €
29.05. - 05.06.2027 2.709 € 3.010 €	05.06. - 12.06.2027 2.709 € 3.010 €	12.06. - 19.06.2027 2.592 € 2.880 €	19.06. - 26.06.2027 2.489 € 2.765 €
26.06. - 03.07.2027 2.390 € 2.655 €	03.07. - 10.07.2027 2.390 € 2.655 €	10.07. - 17.07.2027 2.390 € 2.655 €	17.07. - 24.07.2027 2.390 € 2.655 €
24.07. - 31.07.2027 2.390 € 2.655 €	31.07. - 07.08.2027 2.390 € 2.655 €	07.08. - 14.08.2027 2.390 € 2.655 €	14.08. - 21.08.2027 2.390 € 2.655 €
21.08. - 28.08.2027 2.390 € 2.655 €	28.08. - 04.09.2027 2.390 € 2.655 €	04.09. - 11.09.2027 2.390 € 2.655 €	11.09. - 18.09.2027 2.390 € 2.655 €
18.09. - 25.09.2027 2.390 € 2.655 €	25.09. - 02.10.2027 2.397 € 2.663 €		



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PRICE AND AVAILABILITY

02.10. - 09.10.2027 2.493 € 2.770 €	09.10. - 16.10.2027 2.547 € 2.830 €	16.10. - 23.10.2027 2.934 € 3.260 €	23.10. - 30.10.2027 3.317 € 3.685 €
30.10. - 06.11.2027 3.681 € 4.090 €	06.11. - 13.11.2027 3.497 € 3.885 €	13.11. - 20.11.2027 3.875 € 4.305 €	20.11. - 27.11.2027 3.902 € 4.335 €
27.11. - 04.12.2027 3.717 € 4.130 €	04.12. - 11.12.2027 3.438 € 3.820 €	11.12. - 18.12.2027 3.438 € 3.820 €	18.12. - 25.12.2027 3.492 € 3.880 €



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