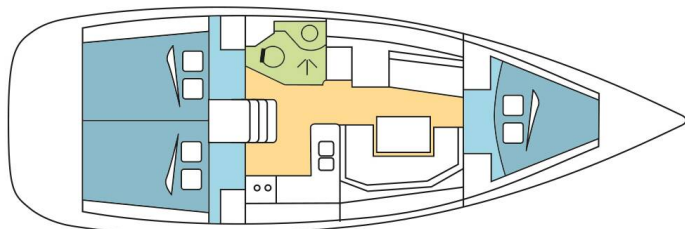


# SUN ODYSSEY 389

CEIBA\_DB (2019)

Sailing yacht Sun Odyssey 389 CEIBA\_DB, built in 2019 is anchored in the **Fethiye, Yacht Classic Hotel Marina, Aegean, Turkey**. It has **3 cabins**, can accommodate **6 + 2 people** and has **1 toilets**. Bed linen and kitchen equipment are included in the price.



## YACHT SPECIFICATIONS

Yacht Base

**Fethiye, Yacht Classic Hotel Marina,  
Turkey**

Yacht ID

**14300**

Brands

**Jeanneau**

Yacht name

**CEIBA\_DB**

Production year

**2019**

Length

**39 ft**

Cabins

**3**

Berths

**6 + 2**

Max Persons

**7**

WC

**1**

Engine

**1 x 28 HP**

Fuel tank

**130 l**



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## STANDARD YACHT EQUIPMENT

|                 |  |
|-----------------|--|
| Comfort         | <b>Cockpit cushions</b>  |
| Deck            | <b>Bimini top, Cockpit table, Cockpit/stern, outside shower, Dinghy, Electric anchor windlass, Outboard engine, Sprayhood, Swimming ladder</b> |
| Entertainment   | <b>Fusion radio, Outdoor speakers</b>  |
| Galley          | <b>Oven, Refrigerator, Stove</b>   |
| Interior        | <b>Convertible table in salon, Electric toilet</b>   |
| Navigation      | <b>Autopilot, Depthsounder, GPS chart plotter - cockpit, Wind instrument/Anemometer</b>  |
| Safety          | <b>VHF radio</b>   |
| Sails           | <b>Lazy bag, Lazy jacks, Self tailing (manual) winch</b>   |
| Yacht electrics | <b>220V socket, Inverter</b>   |



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## SERVICES

| SELECTED SERVICES   | OBLIGATORY | PAYMENT TYPE | PRICE           |
|---|------------|--------------|-----------------|
| <b>Handling fees</b> (Payable now)<br><b>Season: 2026.</b>  | Yes        | per booking  | <b>20,00 €</b>  |
| <b>Preparation fee</b> (Payable now)<br><b>Season: 2026.</b> INCLUDED: starter pack – (1 gallon water or 4 bottles of 1.5L, 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head) // final cleaning // 1 set of bed sheets / cabin & 1 set of towels / pax, dinghy, outboard engine & initial supply of fuel, gas and water tanks // DYC assistance guarantee // 1st & last night in the marina // NOT INCLUDED: refuelling, gas & water consumption at end of charter, taxes if any, handling fees & additional equipment deposit. | Yes        | per booking  | <b>265,00 €</b> |
| <b>Transit log</b> (Payable at the base)<br><b>Season: 2026.</b> Payable at base, in cash only, subject to change. Includes: harbor formalities, harbor fees for the first and last day of charter  | Yes        | per booking  | <b>150,00 €</b> |
| <b>Crew change</b> (Payable now)<br><b>Season: 2026.</b> Any crew change during the charter is subject to € 250.- additional cost. The charge includes administration cost, change of bed linen and towels and one night at DYC ponton (marina fee included only if the same base than start base). It doesn't include cleaning, nor new transit log where applicable.  | No         | per booking  | <b>250,00 €</b> |
| <b>Damage waiver</b> (Payable now)<br><b>Season: 2026.</b> Damage waiver limits your liability to the reduced Security Deposit . Mandatory when skipper is added. Price is per night of the charter ( minimum value of 7 nights & a maximum value of 21 nights). Not applicable for 4+ weeks charters , nor Regattas/Races.   | No         | per night    | <b>40,00 €</b>  |
| <b>Early boarding/check-in</b> (Payable now)<br><b>Season: 2026.</b> EB (boat only) - 13:00h, starting time of boat's delivery // limited number of early boardings on same departure day   | No         | per booking  | <b>200,00 €</b> |
| <b>Early boarding/check-in</b> (Payable now)<br><b>Season: 2026.</b> EB + extra fee skipper - 13:00h, starting time of boat's delivery // limited number of early boardings on same departure day   | No         | per booking  | <b>300,00 €</b> |

|   |    |               |                 |
|---|----|---------------|-----------------|
| <b>Early boarding/check-in</b> (Payable now)<br><b>Season: 2026.</b> EB + extra fee Skipper & Hostess - 13:00h, starting time of boat's delivery // limited number of early boardings on same departure day   | No | per booking   | <b>390,00 €</b> |
| <b>Electric &amp; Water consumption in the Marinas</b> (Payable at the base)<br><b>Season: 2026.</b> Electric & Water consumption based on 2 nights on our dock (base will confirm the amount to pay locally depending on nights spent on dock)   | No | per booking   | <b>16,00 €</b>  |
| <b>Extra cleaning</b> (Payable now)<br><b>Season: 2026.</b> Optional Additional cleaning  | No | per booking   | <b>180,00 €</b> |
| <b>Extra set of linen (choose how many)</b> (Payable now)<br><b>Season: 2026.</b> Extra set of linen : 15 € 1 extra set of linen (2 sheets & 2 pillow case) - to be updated manually  | No | per booking   | <b>15,00 €</b>  |
| <b>Extra set of towels (choose how many)</b> (Payable now)<br><b>Season: 2026.</b> Extra set of towels: 10 € 1 extra set of towels (1 face & 1 bath towel) - to be updated manually   | No | per booking   | <b>10,00 €</b>  |
| <b>Full board 1-3 pax (number of guests to update manually)</b> (Payable now)<br><b>Season: 2026.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks   | No | per guest/day | <b>75,00 €</b>  |
| <b>Full board 4-6 pax (number of guests to update manually)</b> (Payable now)<br><b>Season: 2026.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks   | No | per guest/day | <b>60,00 €</b>  |
| <b>Full board 7-12 pax (number of guests to update manually)</b> (Payable now)<br><b>Season: 2026.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks  | No | per guest/day | <b>55,00 €</b>  |
| <b>Half board 1-3 pax (number of guests to update manually)</b> (Payable now)<br><b>Season: 2026.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast & lunch OR dinner + the crew's food. Does not included alcoholic drinks | No | per guest/day | <b>60,00 €</b>  |
| <b>Half board 4-6 pax (number of guests to update manually)</b> (Payable now)<br><b>Season: 2026.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast & lunch OR dinner + the crew's food. Does not included alcoholic drinks | No | per guest/day | <b>50,00 €</b>  |

|  |    |               |                 |
|--|----|---------------|-----------------|
| <b>Half board 7-12 pax (number of guests to update manually)</b> (Payable now)   | No | per guest/day | <b>45,00 €</b>  |
| <b>Season: 2026.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast & lunch OR dinner + the crew's food. Does not included alcoholic drinks   |    |               |                 |
| <b>Hostess/Cook</b> (Payable now)  | No | per night     | <b>140,00 €</b> |
| <b>Season: 2026.</b> + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models |    |               |                 |
| <b>Hostess/Cook</b> (Payable now)  | No | per night     | <b>140,00 €</b> |
| <b>Season: 2026.</b> + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models |    |               |                 |
| <b>Hostess/Cook</b> (Payable now)  | No | per night     | <b>155,00 €</b> |
| <b>Season: 2026.</b> + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models |    |               |                 |
| <b>Race pack</b> (Payable now)   | No | per booking   | <b>600,00 €</b> |
| <b>Season: 2026.</b> Marmaris Race Week, Göcek. Dates tbc. Briefing before the race, preparation and gauging of sails, registration, technical assistance during the race. // A special race deposit need to be doubled manually once the race fee is added.   |    |               |                 |
| <b>Regatta surcharge</b> (Payable now)   | No | per booking   | <b>0,00 €</b>   |
| <b>Season: 2026.</b> A special race deposit need to be doubled manually once the regatta surcharge is added.   |    |               |                 |
| <b>Skipper</b> (Payable now)   | No | per night     | <b>170,00 €</b> |
| <b>Season: 2026.</b> + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models |    |               |                 |

|  |    |            |                 |
|--|----|------------|-----------------|
| <b>Skipper</b> (Payable now)   | No | per night  | <b>170,00 €</b> |
| <b>Season: 2026.</b> + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models |    |            |                 |
| <b>Skipper</b> (Payable now)   | No | per night  | <b>185,00 €</b> |
| <b>Season: 2026.</b> + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models |    |            |                 |
| <b>Transfer</b> (Payable now)  | No | round trip | <b>158,00 €</b> |
| <b>Season: 2026.</b> RT - Dalaman Airport / Base 1-3 PAX   |    |            |                 |
| <b>Transfer</b> (Payable now)  | No | round trip | <b>186,00 €</b> |
| <b>Season: 2026.</b> RT - Dalaman Airport / Base 4-6 PAX   |    |            |                 |
| <b>Transfer</b> (Payable now)  | No | round trip | <b>286,00 €</b> |
| <b>Season: 2026.</b> RT - Dalaman Airport / Base 7-14 PAX  |    |            |                 |
| <b>Transfer</b> (Payable now)  | No | round trip | <b>472,00 €</b> |
| <b>Season: 2026.</b> RT - Antalya/Bodrum Airport / Base 1-3 PAX  |    |            |                 |
| <b>Transfer</b> (Payable now)  | No | round trip | <b>516,00 €</b> |
| <b>Season: 2026.</b> RT - Antalya/Bodrum Airport / Base 4-6 PAX  |    |            |                 |
| <b>Transfer</b> (Payable now)  | No | round trip | <b>620,00 €</b> |
| <b>Season: 2026.</b> RT - Antalya/Bodrum Airport / Base 7-14 PAX   |    |            |                 |
| <b>WI-FI Internet connection on boat</b> (Payable now)   | No | per week   | <b>60,00 €</b>  |
| <b>Season: 2026.</b> unlimited   |    |            |                 |



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## ADDITIONAL EXTRAS

| EXTRA   | OBLIGATORY | PAYMENT TYPE | PRICE           |
|---|------------|--------------|-----------------|
| <b>Kayak single</b> (Payable now)<br><i>Season: 2026. Price per day - Payable now</i>                                 | No         | per night    | <b>15,00 €</b>  |
| <b>Railing net (Safety net)</b> (Payable now)<br><i>Season: 2026. net is supplied but not installed - Payable now</i> | No         | per booking  | <b>220,00 €</b> |
| <b>Stand up paddle (SUP)</b> (Payable now)<br><i>Season: 2026. Price per day - Payable now</i>                        | No         | per night    | <b>15,00 €</b>  |



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