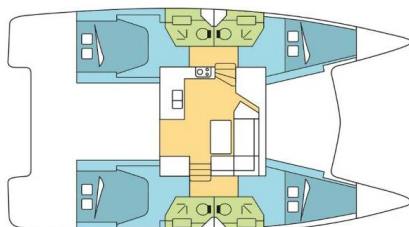


# FONTAINE PAJOT LUCIA 40

SALAKO II (2020)

Catamaran Fountaine Pajot Lucia 40 SALAKO II, built in 2020 is anchored in the **Guadeloupe, La Marina Bas du Fort, Guadeloupe, Caribbean**. It has **4 cabins**, can accommodate **8 + 2 people** and has **4 toilets**. Bed linen and kitchen equipment are included in the price.



## YACHT SPECIFICATIONS

Yacht Base

**Guadeloupe, La Marina Bas du Fort,  
Caribbean**

Yacht ID

**14073**

Brands

**Fountaine Pajot**

Yacht name

**SALAKO II**

Production year

**2020**

Length

**38 ft**

Cabins

**4**

Berths

**8 + 2**

Max Persons

**10**

WC

**4**

Engine

**2 x 30 HP**

Fuel tank

**300 l**



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## STANDARD YACHT EQUIPMENT

Comfort	<b>Cockpit cushions</b>
Deck	<b>Bimini top, Cockpit table, Cockpit/stern, outside shower, Davit, Dinghy, Electric anchor windlass, Swimming ladder</b>
Entertainment	<b>Fusion radio</b>
Galley	<b>Oven, Refrigerator, Stove</b>
Interior	<b>Convertible table, Convertible table in salon, Electric fans in cabins, Electric toilet</b>
Navigation	<b>Autopilot, Depthsounder, GPS chart plotter, Speedometer (Speed log), Wind instrument/Anemometer</b>
Safety	<b>VHF radio</b>
Sails	<b>Electric winch, Lazy bag, Lazy jacks, Self tailing (manual) winch</b>
Yacht electrics	<b>12V Socket, Converter 220V/12V, Inverter, Solar panels, Watermaker - desalinator</b>



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## SERVICES

SELECTED SERVICES	OBLIGATORY	PAYMENT TYPE	PRICE
<p><b>Essentials pack</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> INCLUDED: Damage waiver (covering damages) with reduced security deposit addressed specifically to blocked toilets, unpaid fuel, lost equipment, unpaid fees &amp; fines, and returning the boat in an extremely dirty state. // starter pack – (1 gallon water or 4 bottles of 1.5L, 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head) // final cleaning // 1 set of bed sheets &amp; towels, dinghy, outboard engine &amp; initial supply of fuel, gas and water tanks // DYC assistance guarantee // 1st &amp; last night in the marina /// NOT INCLUDED: refuelling, gas &amp; water consumption at end of charter, taxes if any, handling fees &amp; additional equipment deposit.</p>	Yes	per booking	<b>685,00 €</b>
<p><b>Handling fees</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b></p>	Yes	per booking	<b>35,00 €</b>
<p><b>Preparation fee</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> INCLUDED: starter pack – (1 gallon water or 4 bottles of 1.5L, 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head) // final cleaning // 1 set of bed sheets / cabin &amp; 1 set of towels / pax, dinghy, outboard engine &amp; initial supply of fuel, gas and water tanks // DYC assistance guarantee // 1st &amp; last night in the marina // NOT INCLUDED: refuelling, gas &amp; water consumption at end of charter, taxes if any, handling fees &amp; additional equipment deposit.</p>	Yes	per booking	<b>395,00 €</b>
<p><b>Crew change</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> Any crew change during the charter is subject to € 250.- additional cost. The charge includes administration cost, change of bed linen and towels and one night at DYC ponton (marina fee included only if the same base than start base). It doesn't include cleaning, nor new transit log where applicable.</p>	No	per booking	<b>250,00 €</b>
<p><b>Damage waiver</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> Damage waiver limits your liability to the reduced Security Deposit . Mandatory when skipper is added. Price is per night of the charter ( minimum value of 7 nights &amp; a maximum value of 21 nights) Not applicable for 4+ weeks charters , nor Regattas/Races.</p>	No	per night	<b>60,00 €</b>

<b>Diving</b> (Payable now)	No	per booking	<b>0,00 €</b>
<b>Season: 2026 Exotic.</b> For bareboat charters only Upon request			
<b>Early boarding/check-in</b> (Payable now)	No	per booking	<b>450,00 €</b>
<b>Season: 2026 Exotic.</b> EB (boat only) - 14:00 h / 2 PM starting time of boat's delivery // limited number of early boardings on same departure day			
<b>Early boarding/check-in</b> (Payable now)	No	per booking	<b>670,00 €</b>
<b>Season: 2026 Exotic.</b> EB boat + extra fee skipper - 14:00 h / 2 PM starting time of boat's delivery // limited number of early boardings on same departure day			
<b>Early boarding/check-in</b> (Payable now)	No	per booking	<b>855,00 €</b>
<b>Season: 2026 Exotic.</b> EB + extra fee Skipper & Hostes - 14:00 h / 2 PM starting time of boat's delivery // limited number of early boardings on same departure day			
<b>Electric &amp; Water consumption in the Marinas</b> (Payable at the base)	No	per booking	<b>28,00 €</b>
<b>Season: 2026 Exotic.</b> Electric & Water consumption based on 2 nights on our dock (base will confirm the amount to pay locally depending on nights spent on dock)			
<b>Extra cleaning</b> (Payable now)	No	per booking	<b>285,00 €</b>
<b>Season: 2026 Exotic.</b> Optional Additional cleaning			
<b>Extra set of linen (choose how many)</b> (Payable now)	No	per booking	<b>15,00 €</b>
<b>Season: 2026 Exotic.</b> Extra set of linen : 15 € 1 set of linen (2 sheets & 2 pillow case) - to be updated manually			
<b>Extra set of towels (choose how many)</b> (Payable now)	No	per booking	<b>10,00 €</b>
<b>Season: 2026 Exotic.</b> Extra set of towels: 10 € 1 set of towels (1 face & 1 bath towel) - to be updated manually			
<b>Final cleaning</b> (Payable now)	No	per booking	<b>285,00 €</b>
<b>Season: 2026 Exotic.</b> included in Essentials pack			
<b>Final cleaning</b> (Payable now)	No	per booking	<b>285,00 €</b>
<b>Season: 2026 Exotic.</b> included in Essentials pack			
<b>Full board 1-3 pax (number of guests to update manually)</b> (Payable now)	No	per guest/day	<b>80,00 €</b>
<b>Season: 2026 Exotic.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks			

<p><b>Full board 4-6 pax (number of guests to update manually)</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch &amp; dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	<b>65,00 €</b>
<p><b>Full board 7-12 pax (number of guests to update manually)</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch &amp; dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	<b>60,00 €</b>
<p><b>Half board 1-3 pax (number of guests to update manually)</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast &amp; lunch OR dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	<b>65,00 €</b>
<p><b>Half board 4-6 pax (number of guests to update manually)</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast &amp; lunch OR dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	<b>55,00 €</b>
<p><b>Half board 7-12 pax (number of guests to update manually)</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast &amp; lunch OR dinner + the crew's food. Does not included alcoholic drinks</p>	No	per guest/day	<b>50,00 €</b>
<p><b>Hostess/Cook</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models</p>	No	per night	<b>200,00 €</b>
<p><b>Hostess/Cook</b> (Payable now)</p> <p><b>Season: 2026 Exotic.</b> + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models</p>	No	per night	<b>200,00 €</b>

<b>Hostess/Cook</b> (Payable now)	No	per night	<b>220,00 €</b>
<b>Season: 2026 Exotic.</b> + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models			
<b>Race pack</b> (Payable now)	No	per booking	<b>1.320,00 €</b>
<b>Season: 2026 Exotic.</b> BVI Spring Regatta, Briefing before the race, preparation and gauging of sails, registration of th eyacht (not of the passengers), technical assistance during the race *** technical assistance during the race not valid for RORC Caribbean 600 // A special race deposit need to be doubled manually once the race fee is added.			
<b>Race pack</b> (Payable now)	No	per booking	<b>1.650,00 €</b>
<b>Season: 2026 Exotic.</b> Antigua, Briefing before the race, preparation and gauging of sails, registration of th eyacht (not of the passengers), technical assistance during the race *** technical assistance during the race not valid for RORC Caribbean 600 // A special race deposit need to be doubled manually once the race fee is added.			
<b>Race pack</b> (Payable now)	No	per booking	<b>1.650,00 €</b>
<b>Season: 2026 Exotic.</b> RORC caribbean 600, Briefing before the race, preparation and gauging of sails, registration of th eyacht (not of the passengers), technical assistance during the race *** technical assistance during the race not valid for RORC Caribbean 600 // A special race deposit need to be doubled manually once the race fee is added.			
<b>Regatta surcharge</b> (Payable now)	No	per booking	<b>1.850,00 €</b>
<b>Season: 2026 Exotic.</b> valid for ASW regatta only // A special race deposit need to be doubled manually once the regatta surcharge is added.			
<b>Regatta surcharge</b> (Payable now)	No	per booking	<b>0,00 €</b>
<b>Season: 2026 Exotic.</b> all the regattas apart of ASW (different regatta surcharge for ASW) // A special race deposit need to be doubled manually once the regatta surcharge is added.			
<b>Same day briefing</b> (Payable now)	No	per booking	<b>150,00 €</b>
<b>Season: 2026 Exotic.</b> Same day briefing starting between 5 & 5.30pm (departure following morning)			

<b>Skipper</b> (Payable now) <b>Season: 2026 Exotic.</b> + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models	No	per night	<b>260,00 €</b>
<b>Skipper</b> (Payable now) <b>Season: 2026 Exotic.</b> + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models	No	per night	<b>260,00 €</b>
<b>Skipper</b> (Payable now) <b>Season: 2026 Exotic.</b> + provisioning, Crew on board must have their own toilets/ showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models	No	per night	<b>285,00 €</b>
<b>Starter pack</b> (Payable now) <b>Season: 2026 Exotic.</b> included in Essentials pack (The pack includes: 1 gallon water (or 4 bottles of 1.5L), 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head	No	per booking	<b>50,00 €</b>
<b>Transfer</b> (Payable now) <b>Season: 2026 Exotic.</b> OW - Airport/Base (1-4 pax)	No	one-way	<b>49,50 €</b>
<b>Transfer</b> (Payable now) <b>Season: 2026 Exotic.</b> OW - Airport/Base (5-8 pax)	No	one-way	<b>65,00 €</b>
<b>Transfer</b> (Payable now) <b>Season: 2026 Exotic.</b> RT - Guadeloupe airport/base/airport (1-4 pax)	No	round trip	<b>99,00 €</b>
<b>Transfer</b> (Payable now) <b>Season: 2026 Exotic.</b> OW - Airport/Base (9-12 pax)	No	one-way	<b>130,00 €</b>
<b>Transfer</b> (Payable now) <b>Season: 2026 Exotic.</b> RT - Guadeloupe - Airport/Base/Airport (5-8 pax)	No	round trip	<b>130,00 €</b>

**Transfer** (Payable now)

No

round trip

**260,00 €**

**Season: 2026 Exotic.** RT - Airport/Base/Airport (9-12 pax)



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## ADDITIONAL EXTRAS

EXTRA	OBLIGATORY	PAYMENT TYPE	PRICE
<b>Fishing equipment</b> (Payable now) <b>Season: 2026 Exotic.</b> Additional deposit 100 EUR (subject to availability) - Payable now	No	per day	<b>15,00 €</b>
<b>Kayak single</b> (Payable now) <b>Season: 2026 Exotic.</b> price per day - Payable now	No	per night	<b>15,00 €</b>
<b>Kayak tandem</b> (Payable now) <b>Season: 2026 Exotic.</b> price per day - Payable now	No	per night	<b>15,00 €</b>
<b>Outboard engine 8 &amp; 9,8 HP</b> (Payable now) <b>Season: 2026 Exotic.</b> Dinghy not suitable in any case for waterski or wakeboard. Additional security deposit of 500 € on outboard engines. A powerboat licence is mandatory in French territories to drive a dinghy with an outboard more powerful than 6hp. It's client responsibility to ensure to have the right powerboat licence when renting a more powerful outboard. In case the needed licence is not presented at base, it will not be possible to use this larger outboard which will not be refunded - Payable now	No	per day	<b>35,00 €</b>
<b>Railing net (Safety net)</b> (Payable now) <b>Season: 2026 Exotic.</b> net is supplied but not installed - Payable now	No	per booking	<b>250,00 €</b>
<b>Stand up paddle (SUP)</b> (Payable now) <b>Season: 2026 Exotic.</b> Price per day - Payable now	No	per night	<b>15,00 €</b>



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## PRICE AND AVAILABILITY

11.07. - 18.07.2026 3.050 €	18.07. - 25.07.2026 3.050 €	25.07. - 01.08.2026 3.040 €	01.08. - 08.08.2026 3.040 €
08.08. - 15.08.2026 2.450 €	15.08. - 22.08.2026 1.835 €	22.08. - 29.08.2026 1.835 €	30.08. - 25.09.2026 NOT AVAILABLE
26.09. - 03.10.2026 1.455 € 1.712 €	03.10. - 10.10.2026 1.556 € 1.830 €	10.10. - 17.10.2026 1.556 € 1.830 €	17.10. - 24.10.2026 1.806 € 2.125 €
24.10. - 31.10.2026 1.951 € 2.295 €	31.10. - 07.11.2026 2.087 € 2.455 €	07.11. - 14.11.2026 2.567 € 3.020 €	14.11. - 21.11.2026 3.005 € 3.535 €
21.11. - 05.12.2026 NOT AVAILABLE	05.12. - 19.12.2026 NOT AVAILABLE	21.12. - 04.01.2027 NOT AVAILABLE	09.01. - 16.01.2027 4.599 € 5.110 €
16.01. - 23.01.2027 4.599 € 5.110 €	23.01. - 30.01.2027 4.599 € 5.110 €	30.01. - 06.02.2027 4.599 € 5.110 €	06.02. - 13.02.2027 4.865 € 5.405 €
13.02. - 20.02.2027 5.117 € 5.685 €	20.02. - 27.02.2027 5.364 € 5.960 €	27.02. - 06.03.2027 5.364 € 5.960 €	



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## PRICE AND AVAILABILITY

06.03. - 13.03.2027 <b>5.175 €</b> 5.750 €	13.03. - 20.03.2027 <b>5.000 €</b> 5.555 €	20.03. - 27.03.2027 <b>5.000 €</b> 5.555 €	27.03. - 03.04.2027 <b>5.000 €</b> 5.555 €
03.04. - 10.04.2027 <b>4.766 €</b> 5.295 €	10.04. - 17.04.2027 <b>4.460 €</b> 4.955 €	17.04. - 24.04.2027 <b>4.037 €</b> 4.485 €	24.04. - 01.05.2027 <b>3.650 €</b> 4.055 €
01.05. - 08.05.2027 <b>2.921 €</b> 3.245 €	08.05. - 15.05.2027 <b>2.772 €</b> 3.080 €	15.05. - 22.05.2027 <b>2.615 €</b> 2.905 €	22.05. - 29.05.2027 <b>2.466 €</b> 2.740 €
29.05. - 05.06.2027 <b>2.466 €</b> 2.740 €	05.06. - 12.06.2027 <b>2.268 €</b> 2.520 €	12.06. - 19.06.2027 <b>2.268 €</b> 2.520 €	19.06. - 26.06.2027 <b>2.268 €</b> 2.520 €
01.07. - 31.12.2098 NOT AVAILABLE			



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