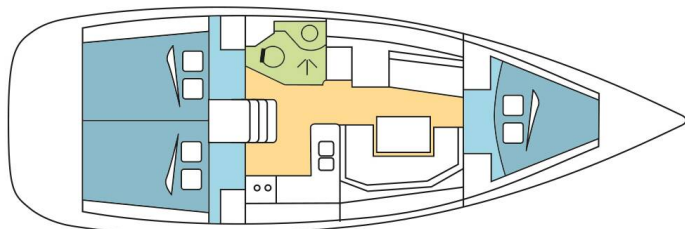


SUN ODYSSEY 389

CEIBA_DB (2019)

Sailing yacht Sun Odyssey 389 CEIBA_DB, built in 2019 is anchored in the **Fethiye, Yacht Classic Hotel Marina, Aegean, Turkey**. It has **3 cabins**, can accommodate **6 + 2 people** and has **1 toilets**. Bed linen and kitchen equipment are included in the price.



YACHT SPECIFICATIONS

Yacht Base

**Fethiye, Yacht Classic Hotel Marina,
Turkey**

Yacht ID

13822

Brands

Jeanneau

Yacht name

CEIBA_DB

Production year

2019

Length

39 ft

Cabins

3

Berths

6 + 2

Max Persons

7

WC

1

Engine

1 x 28 HP

Fuel tank

130 l



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STANDARD YACHT EQUIPMENT

Comfort	Cockpit cushions
Deck	Bimini top, Cockpit table, Cockpit/stern, outside shower, Dinghy, Electric anchor windlass, Outboard engine, Sprayhood, Swimming ladder
Entertainment	Fusion radio, Outdoor speakers
Galley	Oven, Refrigerator, Stove
Interior	Convertible table in salon, Electric toilet
Navigation	Autopilot, Depthsounder, GPS chart plotter - cockpit, Wind instrument/Anemometer
Safety	VHF radio
Sails	Lazy bag, Lazy jacks, Self tailing (manual) winch
Yacht electrics	220V socket, Inverter



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SERVICES

SELECTED SERVICES	OBLIGATORY	PAYMENT TYPE	PRICE
Handling fees (Payable now) Season: 2026.	Yes	per booking	20,00 €
Preparation fee (Payable now) Season: 2026. INCLUDED: starter pack – (1 gallon water or 4 bottles of 1.5L, 1 bottle of disinfectant, 1 small bottle of washing up liquid, 1 dish cloth, 1 sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head) // final cleaning // 1 set of bed sheets / cabin & 1 set of towels / pax, dinghy, outboard engine & initial supply of fuel, gas and water tanks // DYC assistance guarantee // 1st & last night in the marina // NOT INCLUDED: refuelling, gas & water consumption at end of charter, taxes if any, handling fees & additional equipment deposit.	Yes	per booking	265,00 €
Transit log (Payable at the base) Season: 2026. Payable at base, in cash only, subject to change. Includes: harbor formalities, harbor fees for the first and last day of charter	Yes	per booking	150,00 €
Crew change (Payable now) Season: 2026. Any crew change during the charter is subject to € 250.- additional cost. The charge includes administration cost, change of bed linen and towels and one night at DYC ponton (marina fee included only if the same base than start base). It doesn't include cleaning, nor new transit log where applicable.	No	per booking	250,00 €
Damage waiver (Payable now) Season: 2026. Damage waiver limits your liability to the reduced Security Deposit . Mandatory when skipper is added. Price is per night of the charter (minimum value of 7 nights & a maximum value of 21 nights). Not applicable for 4+ weeks charters , nor Regattas/Races.	No	per night	40,00 €
Early boarding/check-in (Payable now) Season: 2026. EB (boat only) - 13:00h, starting time of boat's delivery // limited number of early boardings on same departure day	No	per booking	200,00 €
Early boarding/check-in (Payable now) Season: 2026. EB + extra fee skipper - 13:00h, starting time of boat's delivery // limited number of early boardings on same departure day	No	per booking	300,00 €

Early boarding/check-in (Payable now) Season: 2026. EB + extra fee Skipper & Hostess - 13:00h, starting time of boat's delivery // limited number of early boardings on same departure day	No	per booking	390,00 €
Electric & Water consumption in the Marinas (Payable at the base) Season: 2026. Electric & Water consumption based on 2 nights on our dock (base will confirm the amount to pay locally depending on nights spent on dock)	No	per booking	16,00 €
Extra cleaning (Payable now) Season: 2026. Optional Additional cleaning	No	per booking	180,00 €
Extra set of linen (choose how many) (Payable now) Season: 2026. Extra set of linen : 15 € 1 extra set of linen (2 sheets & 2 pillow case) - to be updated manually	No	per booking	15,00 €
Extra set of towels (choose how many) (Payable now) Season: 2026. Extra set of towels: 10 € 1 extra set of towels (1 face & 1 bath towel) - to be updated manually	No	per booking	10,00 €
Full board 1-3 pax (number of guests to update manually) (Payable now) Season: 2026. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks	No	per guest/day	75,00 €
Full board 4-6 pax (number of guests to update manually) (Payable now) Season: 2026. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks	No	per guest/day	60,00 €
Full board 7-12 pax (number of guests to update manually) (Payable now) Season: 2026. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast, lunch & dinner + the crew's food. Does not included alcoholic drinks	No	per guest/day	55,00 €
Half board 1-3 pax (number of guests to update manually) (Payable now) Season: 2026. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast & lunch OR dinner + the crew's food. Does not included alcoholic drinks	No	per guest/day	60,00 €
Half board 4-6 pax (number of guests to update manually) (Payable now) Season: 2026. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast & lunch OR dinner + the crew's food. Does not included alcoholic drinks	No	per guest/day	50,00 €

Half board 7-12 pax (number of guests to update manually) (Payable now)	No	per guest/day	45,00 €
Season: 2026. only available if cook is booked on board as the cook will do the provisioning based on client's preference. Includes breakfast & lunch OR dinner + the crew's food. Does not included alcoholic drinks			
Hostess/Cook (Payable now)	No	per night	140,00 €
Season: 2026. + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models			
Hostess/Cook (Payable now)	No	per night	140,00 €
Season: 2026. + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models			
Hostess/Cook (Payable now)	No	per night	155,00 €
Season: 2026. + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models			
Race pack (Payable now)	No	per booking	600,00 €
Season: 2026. Marmaris Race Week, Göcek. Dates tbc. Briefing before the race, preparation and gauging of sails, registration, technical assistance during the race. // A special race deposit need to be doubled manually once the race fee is added.			
Regatta surcharge (Payable now)	No	per booking	0,00 €
Season: 2026. A special race deposit need to be doubled manually once the regatta surcharge is added.			
Skipper (Payable now)	No	per night	170,00 €
Season: 2026. + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models			

Skipper (Payable now)	No	per night	170,00 €
Season: 2026. + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models			
Skipper (Payable now)	No	per night	185,00 €
Season: 2026. + provisioning, Crew on board must have their own toilets/showers. If either a skipper or a hostess/cook is on board, 1 double cabin will be required for him/her. If both a skipper and a hostess/cook are on board, 1 double cabin and 1 forepeak cabin will be required for them. Exceptions exists for specific layouts, Sales Agents will provide more details about the different boat models			
Transfer (Payable now)	No	round trip	158,00 €
Season: 2026. RT - Dalaman Airport / Base 1-3 PAX			
Transfer (Payable now)	No	round trip	186,00 €
Season: 2026. RT - Dalaman Airport / Base 4-6 PAX			
Transfer (Payable now)	No	round trip	286,00 €
Season: 2026. RT - Dalaman Airport / Base 7-14 PAX			
Transfer (Payable now)	No	round trip	472,00 €
Season: 2026. RT - Antalya/Bodrum Airport / Base 1-3 PAX			
Transfer (Payable now)	No	round trip	516,00 €
Season: 2026. RT - Antalya/Bodrum Airport / Base 4-6 PAX			
Transfer (Payable now)	No	round trip	620,00 €
Season: 2026. RT - Antalya/Bodrum Airport / Base 7-14 PAX			
WI-FI Internet connection on boat (Payable now)	No	per week	60,00 €
Season: 2026. unlimited			



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ADDITIONAL EXTRAS

EXTRA	OBLIGATORY	PAYMENT TYPE	PRICE
Kayak single (Payable now) <i>Season: 2026. Price per day - Payable now</i>	No	per night	15,00 €
Railing net (Safety net) (Payable now) <i>Season: 2026. net is supplied but not installed - Payable now</i>	No	per booking	220,00 €
Stand up paddle (SUP) (Payable now) <i>Season: 2026. Price per day - Payable now</i>	No	per night	15,00 €



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